



Reckitt Benckiser

HEALTH ▸ HYGIENE ▸ HOME

	Q3 FY16 CONSENSUS 14/10/16	Q3 FY16 MIN	Q3 FY16 MAX	YTD Sept 16 CONSENSUS 14/10/16	YTD Sept 16 MIN	YTD Sept 16 MAX	FY16 CONSENSUS 14/10/16	FY16 MIN	FY16 MAX	FY17 CONSENSUS 14/10/16	FY17 MIN	FY17 MAX
Reckitt Benckiser Group Plc												
<i>Net Revenue Growth: Like for Like</i>												
ENA	1.3	0.0	2.7	2.1	1.7	2.6	2.4	1.8	4.0	3.3	2.0	5.0
DvM	6.2	4.2	8.0	7.9	7.3	8.4	7.6	6.0	9.5	8.2	6.0	12.4
Food	3.2	2.0	5.0	3.3	3.0	4.0	2.8	1.0	4.0	2.6	2.0	4.0
Total Group growth: Like for Like	2.8	1.9	3.7	4.0	3.7	4.3	4.0	3.3	4.7	4.7	4.0	6.3
Total Group growth: Net M&A impact	-0.4	-1.5	2.0	-0.8	-1.0	-0.5	-0.2	-1.0	3.9	0.3	0.0	4.1
Total Group growth: FX impact	13.5	6.1	17.0	5.0	2.5	6.2	7.3	2.5	10.3	4.5	-0.6	9.6
Total Group growth: Net Revenue growth (Actual rates)	15.7	9.4	19.7	8.0	2.5	10.0	10.9	8.0	13.5	9.3	3.9	13.7
<i>Net Revenue - Total (incl M&A / disposals)</i>												
ENA	1,693	1,620	1,731	4,612	4,549	4,660	6,462	6,286	6,646	6,968	6,555	7,298
DvM	755	697	814	2,211	2,154	2,271	2,989	2,864	3,125	3,383	3,023	3,714
Food	91	86	93	277	272	306	398	390	407	428	400	459
Total Group	2,540	2,402	2,626	7,099	6,999	7,195	9,848	9,571	10,070	10,779	9,979	11,439
<i>Operating Profit - Adjusted</i>												
ENA							2,006	1,961	2,047	2,201	2,063	2,347
DvM							641	589	695	743	668	852
Food							114	107	120	123	113	133
Total (ex RBP)							2,760	2,691	2,849	3,067	2,845	3,327
<i>Operating Margin - Adjusted</i>												
ENA							31.0	30.4	31.3	31.6	30.7	32.4
DvM							21.5	20.4	22.5	22.1	20.5	23.0
Food							28.5	27.0	29.9	28.7	27.0	29.7
Total (ex RBP)							28.0	27.5	28.3	28.5	27.8	29.2
<i>Net income - adjusted, Group</i>												
EPS, Group, fully diluted, adjusted (p)							2,097	1,833	2,197	2,367	2,175	2,536
							295.9	288.0	306.7	335.0	311.2	363.3